



Excel Travel S.A.E.

14 Maahad El Sahary St.
Heliopolis, Cairo – Egypt 11341

Tel. : +202 418 2165 - 75

Fax : +202 418 2154
www.exceltrvl.com

Excel Travel Profile

Our Company

Excel Travel is the result of 50 years of experience within the Travel Industry between its President and Vice President in the fields of Corporate Travel, leisure travel, Meetings, Conferences, Incentives & Exhibitions – simply it is a one Supplier one Solution approach. Among its shareholders are leading Egyptian Investors in Egypt and the region. In our second year of operation, our annual Turnover exceeded 20 million USD and we are ranked among the top five Travel Management Companies in Egypt.

Technology

A new industrial revolution is underway with the growth of the e-commerce environment. Businesses will change more in the next few years than they have in the previous 50 years with e-procurement playing a vital part in purchasing everything. Excel Travel have invested heavily in order to furnish our servicing platforms with state of the art software that would enhance all our processes to deliver best service to our clients, produce sophisticated Management Information Reports, automate the communication processes and is currently offering airline & hotel bookings for business or leisure travelers through its website www.exceltrvl.com.

Our People

At Excel Travel we have worked carefully to select the right, highly trained personnel to properly manage your business. We are aiming at establishing continuous training programs to enhance the existing expertise. Our current headcount exceeds 90 employees.



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Servicing Platform

Requests can be done by Mail, Telephone or faxed requests through the following contact details:

Office Hours : Daily between 09:00 – 18:00.
Corporate Travel Department operates between 09:00 – 22:00.

Contact Details :

Management & MICE Department at Main Office

Tel : +202 418 2165 – 75

Fax : +202 418 2154

Incoming Leisure Department

Tel : +202 290 5412
+202 690 8518

Fax : +202 2906 885

Hotline for after office Hours Requests & Emergencies : +2 012 179 0012

General Email Address : tourism@exceltrvl.com

Offices

In Cairo we have two offices in addition to 3 Implants and we have branches within the following cities: Alexandria, Luxor, Aswan, Sharm El Sheikh, Hurghada, El Gouna, Taba.

Scope of Services

Meetings, Incentives, Conferences & Events DMC

Consultancy Service

Excel Travel Mice Department will act as your personal consultant within Egypt. Our multi-lingual dedicated and creative team of professionals will communicate with you and provide you with their expertise in innovative programs as well as a vast range of resourceful solutions.

Venue Selections

Through the long years of experience as well as the excellent Supplier Relations, Excel Travel will be happy to offer its expertise in Venue Finding, best negotiation capabilities and creative ideas for all types of events. We provide our customers with different options for outside as well as inside events that will enhance the Egyptian flavor to any piece of business. All has to compliment the nature of the Event.

Samples of Special Highlights of a Project

- ✓ Private visit to Museums including Champaign Cocktail reception
- ✓ Mohamed Ali Citadel – 1001 Night Mamlukke Style
- ✓ Private Sound and Light Shows in Luxor, Aswan & Cairo
- ✓ Gala Dinner in a tent specially erected for groups overlooking the three Pyramids of Giza.
- ✓ Star gazing in the deserts including a Bedouin Dinner
- ✓ Oriental Night with Oriental Music and choice of different Shows; Belly Dance / Darwish / Folklore / Classical and Modern Egyptian/Oriental Music presented by famous live musicians r Disco Nights
- ✓ Fortune Teller – Henna Tattoo Painter
- ✓ Felucca Breakfast, Lunch as well as Dinner
- ✓ Chartering Nile Cruising Boats
- ✓ Laser Shows
- ✓ Special Palaces Venues
- ✓ Desert Safaris in exotic areas – Valley of the Whales / White Desert / Oasis etc...



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Impeccable, Faultless Execution

At Excel Travel nothing is left to chances, a Project Manager is assigned to each project and a full minute by minute Action Plan is drawn in order to guarantee full accuracy of all agreed upon programs. Senior Management of Excel Travel personally either escort important functions or are on call 24 hours a day to support perfection.

Airport Services

Excel Travel masters all of the Egyptian Airports:

- ✓ We meet our clients inside airports and assist with passport and customs procedures.
- ✓ We handle private immigration desk to minimize waiting time.
- ✓ In case of special groups we send Immigration as well as Customs Officers to the city of departure to escort group and finalize Immigration & Customs formalities prior to arrival into the country.

Travel Insurance

Excel Travel is authorized by the Egyptian Association of Insurances to sell Travel Insurance in Egypt. We have arranged for a Full Liability Travel Insurance to all customers touring Egypt who booked their travel arrangements through us.

Transportation

Excel Travel provides for Deluxe Air conditioned Couches for all operations.

Additional Services

Excel Travel is happy to offer the following additional services that compliment any project:

- ✓ Chartering Aircrafts
- ✓ Assistance with Air Flight Bookings & Confirmations specially Egypt Air
- ✓ Audio – Visual services
- ✓ Printing Services
- ✓ Gifts – Conference Bags, Pillow Gifts, etc...
- ✓ Conference web site creation
- ✓ Act on behalf of host to distribute Invitations and confirmations for a conference – event.
- ✓ Unforgettable and creative Team Building exercises.

*****Attached is a list of our executed Projects

Incoming Leisure

Excel Travel handles a wide range of Incoming Tour Operating, Leisure, Fit's and groups. We offer programs for special Interest groups & individuals that relate to different age groups and that would give our guests the feel of the Egyptian Culture.

- ✓ Cultural Interests: Classical – Religious - Modern
- ✓ Luxury Travel
- ✓ Honey Moon & Special Anniversary arrangements
- ✓ Water Sports – Diving
- ✓ Adventurous Desert Safaris
- ✓ Golfing
- ✓ Mount Tracking
- ✓ Fishing
- ✓ Star Gazing
- ✓ Bird Watching
- ✓ Honeymooners
- ✓ Cruising the Nile – Red Sea

Services:

- ✓ Airport Services
- ✓ Wide range of hotel competitive rates
- ✓ Professional Tour Escorts
- ✓ Professional Guide Egyptologists
- ✓ Domestic and International Air Tickets
- ✓ Train Tickets
- ✓ Fleet of Buses & mini buses
- ✓ Gourmet Dining Offers

Areas:

- ✓ Cairo, Giza & Fayoum
- ✓ Upper Egypt – Luxor, Aswan, Edfu, Komombo
- ✓ Exotic Resorts: Sharm El Sheikh – Hurghada – El Gouna – Taba – Marsa Alam – Northern Coast
- ✓ Desert Safaris in the Western Deserts – Eastern Desert – Sinai – Oasis



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Corporate Travel

Excel Travel represents Hogg Robison Group – HRG, the leading Worldwide Corporate Travel Provider. We offer a wide range of services among which are:

Airline Tickets [Electronic & Paper Tickets]

Our experienced Travel Counselors will be offering best pricing options, a full range of alternatives on all airlines possible, domestic and international, providing immediate confirmation of bookings through very solid airlines' relations or otherwise best substitutes are proposed. Interactive website is also available at www.exceltrvl.com

Airline Agreements Negotiations

Once corporate clients are implemented, Excel Travel undertakes an exercise of reviewing the current Supplier Agreements, analyzing opportunities to enhance opportunities for savings.

Hotel Accommodations

Excel Travel has an excellent range of special corporate hotel rates locally as well as internationally. Moreover, an interactive hotel booking facility is also available through our website; www.exceltrvl.com .

Professional Management Reporting:

Proper analysis and aggressive negotiations can never be achieved unless you are able to technically manage your data. Reports will be produced at the intervals our customers specify in hard or soft copies.

Visa Services

We assist our corporate clients to get entry Visas for employees going to other countries, whether on business or leisure travel.

Outgoing MICE & Leisure

Our Outgoing Department is specialized to suggest different destinations for local corporate clients with the same Incoming MICE expertise.

Excel Travel Profile of MICE Events

# of Pax	Event Name	Country	Date
150	Raya Summit	Aswan	Feb-07
280	Merk Sharp & Dohme Egypt	Sharm El Sheikh	Dec-06
255	Oracle - Europe, Middle East & Africa Annual MTG	Cairo	Dec-06
75	Microsoft Turkey	Sharm El Sheikh	Dec-06
60	Procter & Gamble Switzerland	Cairo	Dec-06
60	Oracle European Summit	Cairo	Dec-06
20	Royalty Group - South Africa	Sharm El Sheikh + CAI	Dec-06
110	Oracle Incentive Group	El Gouna	Nov-06
110	Oracle EAMT	Cairo	Nov-06
80	Procter & Gamble (FCM meeting)	Aln Sokhna	Nov-06
100	Raya FLM	Cairo	Oct-06
60	Dynamics South Africa, Minolco	CAI + Sharm El Sheikh	Sep-06
30	World Meeting on Sexual Medicine	Cairo	Sep-06
30	Oracle Sales Team Training	Ain Sokna	Sep-06
25	Pharma Merz – Belgium	Cairo	Sep-06
45	Lilly France	Sharm El Sheikh	Aug-06
120	Oracle Gala Dinner	Cairo	Jun-06
70	Procter & Gamble	Cairo	Jun-06
120	Oracle MEA	Sharm El Sheikh	May-06
30	Microsoft Egypt, 2 days training	Cairo	May-06
25	British American Tobacco	Sharm El Sheikh	Apr-06
65	IEC Reisen Generali - Germany	El Gouna	Mar-06
45	Ulysses Tours, Dela Group - Begium	Cairo	Mar-06
800	Esri Conference - Middle East & Africa Region	Sharm El Sheikh	Dec-05
90	Oracle Group	Hurghada	Dec-05
12	Le Public System France	Luxor	Dec-05
75	BTI France - Voyage Egypte	Sharm El Sheikh	Nov-05
45	Coca Cola Switzerland	El Gouna	Oct-05
100	Raya Summit	Sharm El Sheikh	Sep-05
80	UCB France	Cairo	Aug-05
48	Oracle Egypt	Nile Cruise	Jul-05
50	Bavely Computer Systems	Hurghada	Jun-05
90	Microsoft Customers Event	El Gouna	Jun-05

60	Microsoft Executives Middle East & Africa	Sahl Hashish - Hurghada	Jun-05
84	Italian Group – Minolto	Sharm El Sheikh	May-05
110	Oracle Telecom Event	Sharm El Sheikh	May-05
50	Intercom German Group	Cairo	Apr-05
60	Makila Groupe – France	Luxor	Apr-05
50	UCB Pharma	Sharm El Sheikh	Apr-05
60	Microsoft Turkey Group	Cairo	Mar-05
140	Oracle Group	Hurghada	Feb-05
120	Schlumberger Team Building Event	Cairo	Jan-05
150	Raya Distribution	Sharm El Sheikh	Jan-05
100	UCB Pharma	Cairo	Jan-05
80	Eleveurs - France	Cairo	Jan-05
250	BMW - France	Cairo	Jan-05
60 x 2	Coca Cola Belgium	El Gouna	Nov-04
300	Rotary Egypt	Ain Sokhna	Nov-04
150	JEFCO - France	Sharm El Sheikh	Nov-04
150	Coca Cola, Switzerland	Cairo	Nov-04
140	Daihatsu Group (Cites El Paysages) France	Cairo - Fayoum	Nov-04
55	Fiat Bank Group – Italy	Sharm El Sheikh	Nov-04
45	TAS - France	Sharm El Sheikh	Aug-04